

## JING LIU

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Chapman University

Assistant Professor, Accounting  
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### Education and Training:

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2017 The Ohio State University, Ph.D. in Accounting (Minor: Microeconomics)  
2012 University of North Carolina at Chapel Hill, M.S. in Statistics  
2010 Suffolk University, M.S. in Accounting  
2008 Huazhong University of Science and Technology, B.A. in Accounting

### Positions Held:

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2017-present Assistant Professor, Accounting, Chapman University  
2012-2017 Graduate Assistant, Accounting, The Ohio State University

### Publications:

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(1) Liu, J. (2018). Cooler Heads Prevail: An Experimental Study on the “Cooling” Effect of the Strategy Method on Agent Resentment. *Theoretical Economics Letters* 8 (5): 854-860.

*Funding Grant:* Jensen-Wallin-Young fund at The Ohio State University

(2) Liu, J., Schwartz, S. and Young, R. (2017). A Reexamination of “The Hidden Return to Incentives”. *Theoretical Economics Letters* 7 (5): 1505-1510.

*Funding Grant:* Jensen-Wallin-Young fund at The Ohio State University

### Papers Under Review:

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(3) “Crowding Out Intrinsic Motivation to be Honest in Participative Budgeting: An Experimental Examination of Norm Sensitivity and Choice of an Information System” (with Heba Abdel-Rahim at University of Toledo and Douglas Stevens at Georgia State).

*Status: In Process for Submission at Contemporary Accounting Research*

*Invited presentations:* AAA Annual Conference, San Francisco, CA (2019)

ABO Midyear Conference (2018), Phoenix, AZ

Global Management Accounting Research Symposium, East Lansing, MI (2019)

AAA Western Regional Meeting, New Port Beach, CA (2019)

Workshop at Chapman University (2018), Orange County, CA

(4) “Hidden Costs of Not Using Discretionary Control” (with Jeremy Douthit at University of Arizona, Steven Schwartz at Binghamton University, and Rick Young at The Ohio State University).

*Status: In Process for Submission at Review of Accounting Studies*

*Invited presentations:* Southern California Accounting Research Forum, Fullerton, CA (2019)

AAA Annual Conference, Washington DC, DC (2018)

AAA MAS Conference, Fort Lauderdale, FL (2019)

**Working Papers & Work in Progress:**

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(5) "Profit Sharing Contracts: Team Decisions in Participative Budgeting and Honesty in Reporting" (with Heba Abdel-Rahim at University of Toledo, Jason Kuang at University of Georgia Technology and Timothy Shields at Chapman University).

*Status:* Developing experimental designs

(6) "Moving from One Size Fits All to Tailored Control Systems: An Experimental Study of Agent-Control Matching Based on Social Preferences Elicited during Hiring" (with Heba Abdel-Rahim at University of Toledo).

*Status:* Planning to conduct the experiments in the spring in 2020

(7) "Further Evidence on the Endogenous Choice of Discretionary Controls" (with Steven Schwartz at Binghamton University, and Rick Young at The Ohio State University)

*Status:* Submitted to 2020 AAA Annual Meeting

(8) "Whither the Hidden Rewards of Management Control" (with Anthony Meder at Binghamton University, Steven Schwartz at Binghamton University, and Rick Young at The Ohio State University)

*Status:* Submitted to 2020 AAA Western Regional Conference

(9) "Ration Now or Ration Later: Endogenous Contractual Choice in Participative Budgeting" (with Steven Schwartz at Binghamton University, and Rick Young at The Ohio State University)

*Status:* Planning to submit to 2020 Southern Finance Annual Conference

**Academic and Teaching Experience:**

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*Chapman University*

2020 Instructor, Intro to Managerial Accounting (ACTG211), Spring, (*In Progress*)

2019 Instructor, Cost Accounting I (ACTG311), Fall, 2 sections, (*Avrg Evals. 4.62/5.00*)

2019 Instructor, Intro to Managerial Accounting (ACTG211), Spring, (*Evals. 4.45/5.00*)

2018 Instructor, Intro to Managerial Accounting (ACTG211), Fall, 2 sections, (*Avrg Evals. 3.59/5.00*)

2018 Instructor, Intro to Managerial Accounting (ACTG211), Spring, (*Evals. 4.14/5.00*)

2017 Instructor, Intro to Managerial Accounting (ACTG211), Fall, (*Evals. 3.84/5.00*)

*The Ohio State University*

2015 Instructor, Intermediate Financial Accounting I, Summer, (*Evals. 4.8/5.00*)

**Conference Presentations:**

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2019 Presenter, Economic Science Association (ESA)

2019 Presenter, AAA Annual Meeting

2019 Discussant, AAA Annual Meeting

- 2019 Presenter, Global Management Accounting Research Symposium
- 2019 Presenter, AAA Western Regional Conference
- 2019 Presenter, AAA Management Accounting Section (MAS)
- 2018 Presenter, AAA Annual Meeting
- 2018 Discussant, AAA Annual Meeting
- 2018 Presenter, Southern California Accounting Research Forum
- 2018 Participant, New Faculty Consortium
- 2017 Presenter, Economic Science Association (ESA)
- 2017 Discussant, AAA Annual Meeting
- 2016 Discussant, AAA Accounting, Behavior, and Organizations (ABO)

**Scholarly and Invited Workshops:**

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- 2019 Presenter, Loyola Marymount University
- 2017, 2018, 2019 Presenter, Chapman University, Brown Bag

**Professional and Honorary Affiliations:**

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- AAA Management Accounting Section (MAS) – member since 2015
- AAA Accounting, Behavior, and Organization section (ABO) – member since 2015

**External Service:**

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- 2020 Reviewer, AAA Annual Meeting
- 2020 Reviewer, AAA Management Accounting Section (MAS)
- 2019 Reviewer, AAA Accounting, Behavior, and Organizations (ABO)
- 2019 Reviewer, AAA Annual Meeting
- 2019 Reviewer, AAA Management Accounting Section (MAS)
- 2018 Reviewer, AAA Accounting, Behavior, and Organizations (ABO)
- 2018 Reviewer, Annual AAA Meeting
- 2018 Reviewer, AAA Management Accounting Section (MAS)
- 2017 Referee, The Journal of Accounting and Public Policy
- 2016 Reviewer, AAA Accounting, Behavior, and Organizations (ABO)
- 2016 Referee, Journal of Management Accounting Research

**Internal Service:**

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- 2019-2020 Faculty Senate
- 2018-2019 Faculty Senate