Opportunities in Health Care Law

- **American Health Lawyers Association** [www.healthlawyers.org](http://www.healthlawyers.org)
  - [http://www.healthlawyers.org/Resources/Academics/Pages/Students.aspx](http://www.healthlawyers.org/Resources/Academics/Pages/Students.aspx) ($15 student membership)
- **California Society Healthcare Attorneys** [http://csha.calhealth.org/](http://csha.calhealth.org/)
  - [http://csha.calhealth.org/resources/](http://csha.calhealth.org/resources/) ($25 student membership)
- **Health Care Compliance Association (HCCA)** [http://www.hcca-info.org](http://www.hcca-info.org)
  - Attending relevant programs/activity within prof. groups/writing articles
  - Mentoring, networking, understanding the language of healthcare law, e.g. Medicare Parts A-D, elements of Healthcare Reform, Stark, Anti-kickback, False Claims

Growth areas within Healthcare Law

- **Regulatory Compliance**
  - design and implementation of compliance programs
- **Food and Drug Administration**
  - regulatory obligations of sponsors, hospitals, institutional review boards, and physician investigators participating in FDA-regulated clinical trials; reprocessing of "single use" medical devices; reporting of adverse events involving biologics, drugs, and/or devices; compliance with FDA's mammography requirements; hospital production/use of human cellular and tissue-based products; the interaction of FDA regulation and Medicare/Medicaid reimbursement issues
- **Healthcare Reform**
  - accountable care organizations
- **Health Information and Technology**
development, acquisition and operation of health information systems and networks, electronic medical records, telemedicine, electronic prescribing, Internet, intranet, extranet, virtual private network, and other Internet and email communications, healthcare Web sites, extensible markup language (XML) and other web page creation features, healthcare data and data mining, encryption and public key infrastructure (PKI), privacy, confidentiality, security, electronic data interchange and HIPAA regulations, healthcare electronic commerce and electronic signatures including the eSign Law, and other computer technology-related issues affecting and affected by healthcare.

Send email to:

- **Hospitals and Health Systems**
  - patient consent, JCAHO inspections and compliance, withdrawal of treatment, patient transfer, medical records; managed care contracting issues, corporate reorganization, integrated delivery systems, physician contracting, joint ventures, management contracts, M&A, financing and leasing transactions

- **Life Sciences**
  - food and drug law regulation, third-party payment and reimbursement (e.g., coverage, coding and payment methodologies for products, fraud and abuse, government contracts, products liability, intellectual property, clinical trials, and research

- **Long Term Care**
  - Elder abuse

- **Medical Staff, Credentialing, and Peer Review**

- **Medicare Part D**

- **Payors, Plans, and Managed Care**

- **Physician Organizations**
  - Stark/Anti-kickback

- **Identifying Gaps in the Healthcare Legal Marketplace:**
  - **One example:** Non-contingent fee Consumer-oriented (patient) advice
    - Challenges with managed care/access to care issues