# MEXICO — UNITED STATES IRRADIATION PROGRAM





### **OUR COMPANY**







## OUR PACKINGHOUSE AGUASCALIENTES, MÉXICO







# DISTRIBUTORS PHARR, TEXAS, UNITED STATES





# MEXICO – USA IRRADIATION PROGRAM APPROVED COMMODITIES / DOSES

## **150** Gray



Pomegranate



Citrus (Mandarin, Grapefruit, Orange)

# MEXICO — USA IRRADIATION PROGRAM APPROVED COMMODITIES / DOSES

# **400 Gray**





# MEXICO — UNITED STATES IRRADIATION PROGRAM LOGISTICS



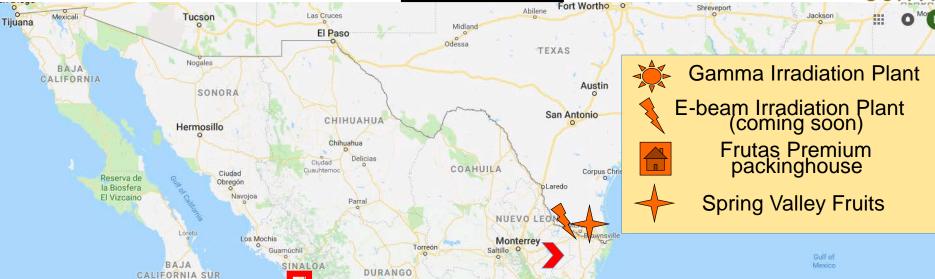
Belize

San Pedro Sula

Hondura

Guatemala

Guatemala



Mexico

JALISCO

SAN LUIS

POTOSI

Tampico

Heroica

OAXACA

VERACRUZ

Coatzacoalcoso

TABASCO

Villahermosa

CHIAPAS

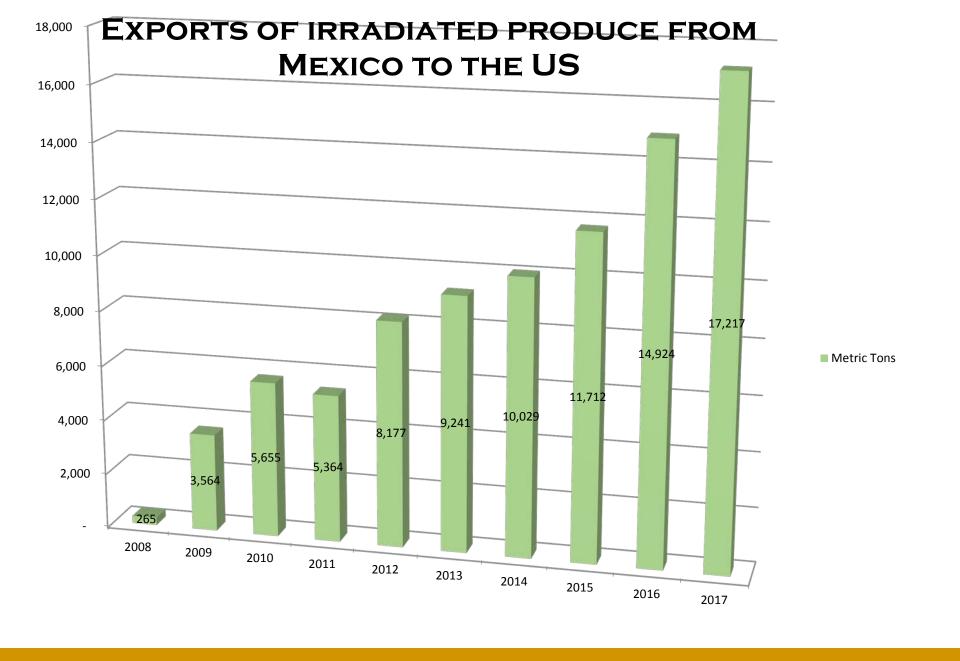
Tuxtla

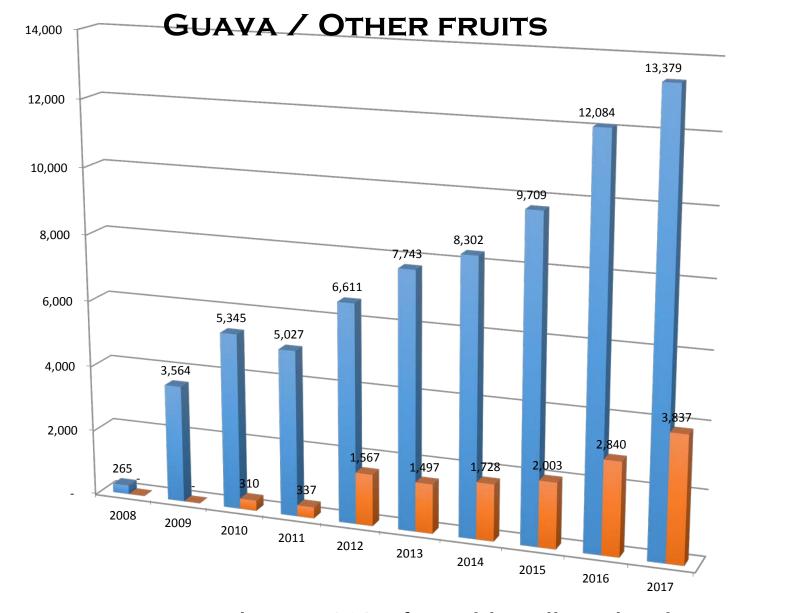
Tapachula o

- Guava
- Mango
- Manzano pepper

La Paz

- Figs
- Dragon fruit
- Citrus
- \* Starfruit
- Pomegranate





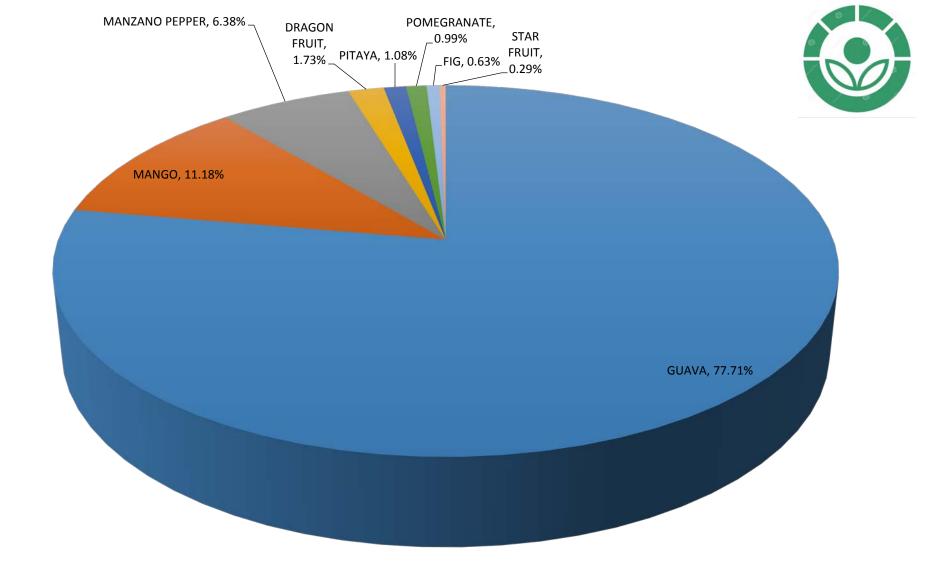
PREMIUM GUAVA

Guava

Other fruits

Guava represents about 78% of total irradiated volume

13,379 Tons = 704 containers (19 tons) = 13.5 per week



2017 Exports from Mexico to the US



## CHALLENGES & OPPORTUNITIES







#### **IRRADIATED FRUIT**



#### **CONSUMER ACCEPTANCE?**







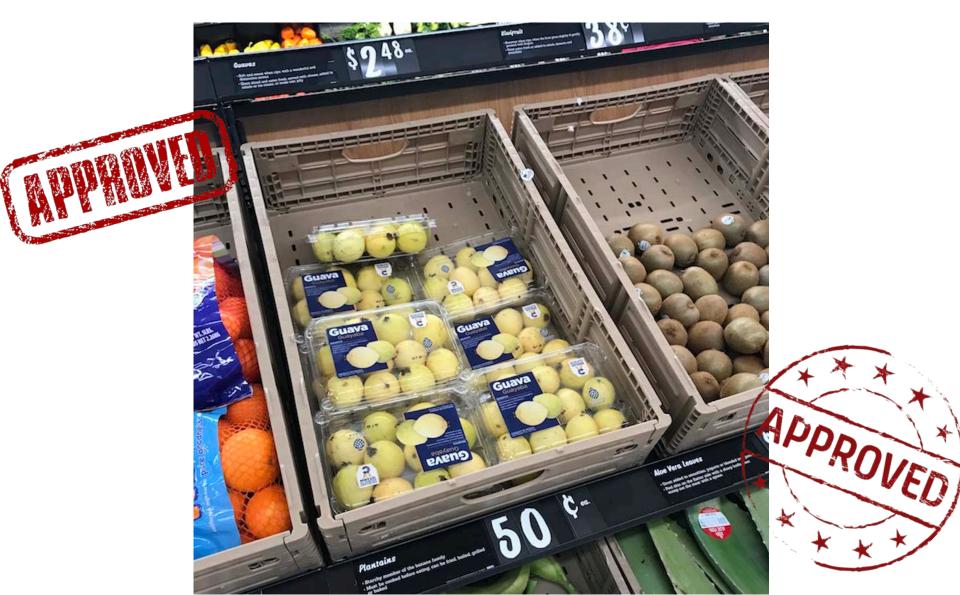




#### IRRADIATED FRUIT



#### **CONSUMER ACCEPTANCE?**





#### COMMERCIALIZATION







New fruit in the market

Fruit from other countries





#### COMMERCIALIZATION





Logistics

Shelf life







# CHALLENGES & OPPORTUNITIES



**GROWING MARKET** 





## CHALLENGES & OPPORTUNITIES MARKETING









Any Questions



d'akujem Tak ধন্যবাদ kiitos

cảm ơn bạn ागा। धन्यवाद terima kasih

Asante | Gracias شكرا | mulţumesc | hvala

धन्यवाद 謝謝 Thank you Danke Hvala

ありがとう Obrigado Merci Grazie 谢谢

謝謝 ευχαριστώ ありがとう Děkuji

ačiū Tack хвала Sağol تشكر از شما

Дзякуй 감사합니다 dziękuję ขอบคุณ

고마워. teşekkür ederim

তোমাকে ধন্যবাদ